## MPA'S 2025 OUTLOOK ON MARKETS AND CAREERS

## **LIVE EVENT WITH MPA + INDUSTRY GUESTS**

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#### Stock Performance Across Different Holding Periods Around the World

| Commencing | Commencing | Commencing | Commencing | Commencing | Commencing    | Commencing | Commencing | Commencing | Commencing | Commencing | Commencing | Commencing | Commencing | Commencing |
|------------|------------|------------|------------|------------|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| on         | on         | on         | on         | on         | on            | on         | on         | on         | on         | on         | on         | on         | on         | on         |
| 31/12/2010 | 31/12/2011 | 31/12/2012 | 31/12/2013 | 31/12/2014 | 31/12/2015    | 31/12/2016 | 31/12/2017 | 31/12/2018 | 31/12/2019 | 31/12/2020 | 31/12/2021 | 31/12/2022 | 31/12/2023 | 31/12/2024 |
| USA        | USA        | USA        | USA        | USA        | USA           | USA        | USA        | USA        | USA        | ltaly      | ltaly      | ltaly      | USA        | ltaly      |
| 702,6%     | 661,5%     | 565,9%     | 424,8%     | 306,6%     | 260,2%        | 213,4%     | 192,7%     | 191,8%     | 117,6%     | 97,3%      | 57,9%      | 71,2%      | 35,8%      | 6,1%       |
| World      | World      | World      | World      | World      | World         | World      | World      | ltaly      | ltaly      | USA        | Spain      | USA        | World      | Germany    |
| 370,9%     | 389,2%     | 325,4%     | 260,2%     | 202,1%     | 176,3%        | 147,3%     | 125,9%     | 143,0%     | 85,4%      | 95,5%      | 56,3%      | 66,7%      | 27,9%      | 5,3%       |
| Swiss      | Swiss      | Swiss      | ltaly      | ltaly      | ltaly         | ltaly      | ltaly      | World      | World      | Spain      | USA        | Spain      | italy      | France     |
| 272,6%     | 283,7%     | 220,8%     | 167,2%     | 157,9%     | 124,8%        | 141,2%     | 111,9%     | 136,1%     | 82,1%      | 70,9%      | 43,1%      | 57,3%      | 27,7%      | 4,7%       |
| France     | France     | Italy      | Swiss      | France     | France        | Swiss      | Swiss      | Swiss      | Spain      | World      | World      | World      | Germany    | Spain      |
| 224,8%     | 274,1%     | 210,2%     | 162,9%     | 144,4%     | 117,7%        | 105,9%     | 89,6%      | 96,6%      | 49,7%      | 69,9%      | 32,7%      | 51,8%      | 24,7%      | 3,9%       |
| Germany    | ltaly      | France     | France     | Swiss      | <b>Sw</b> iss | France     | France     | France     | Germany    | UK         | UK         | Germany    | Spain      | Swiss      |
| 185,3%     | 246,5%     | 209,4%     | 153,3%     | 129,3%     | 103,4%        | 99,4%      | 74,7%      | 88,8%      | 46,4%      | 66,6%      | 30,7%      | 49,3%      | 22,6%      | 3,1%       |
| ltaly      | Germany    | Japan      | Japan      | Japan      | Emerging      | Spain      | Japan      | Germany    | France     | France     | Germany    | Japan      | UK         | UK         |
| 178,4%     | 234,5%     | 190,1%     | 138,1%     | 117,1%     | 82,8%         | 70,7%      | 53,4%      | 81,4%      | 46,0%      | 52,0%      | 24,7%      | 32,4%      | 16,9%      | 1,9%       |
| Japan      | Japan      | Germany    | Germany    | Germany    | Germany       | Germany    | UK         | Spain      | Swiss      | Germany    | Japan      | UK         | Emerging   | USA        |
| 174,5%     | 209,5%     | 157,2%     | 103,0%     | 97,5%      | 79,6%         | 68,5%      | 52,4%      | 71,8%      | 44,5%      | 42,1%      | 18,1%      | 28,9%      | 15,4%      | 1,7%       |
| UK         | UK         | Spain      | Emerging   | Emerging   | Japan         | Japan      | Spain      | UK         | UK         | Swiss      | France     | France     | Japan      | World      |
| 147,4%     | 145,6%     | 127,3%     | 94,4%      | 73,9%      | 77,4%         | 67,6%      | 52,2%      | 68,9%      | 36,9%      | 39,7%      | 17,2%      | 25,9%      | 13,5%      | 1,6%       |
| Spain      | Spain      | UK         | UK         | UK         | Spain         | UK         | Germany    | Japan      | Japan      | Japan      | Swiss      | Emerging   | Swiss      | Emerging   |
| 115,2%     | 134,4%     | 116,3%     | 87,3%      | 73,8%      | 74,9%         | 63,8%      | 49,3%      | 67,1%      | 36,6%      | 29,6%      | 7,9%       | 23,0%      | 8,8%       | 0,2%       |
| Emerging   | Emerging   | Emerging   | Spain      | Spain      | UK            | Emerging   | Emerging   | Emerging   | Emerging   | Emerging   | Emerging   | Swiss      | France     | Japan      |
| 79,5%      | 112,3%     | 81,8%      | 79,6%      | 64,9%      | 68,7%         | 59,0%      | 31,4%      | 45,9%      | 20,5%      | 10,6%      | 5,2%       | 22,9%      | 6,6%       | -2,1%      |

(MSCI total return indexes in euro)

Source: calculations by Giotto Cellino SIM based on FactSet data



The table on the previous slide shows the current performance of some of the main stock markets, starting from various initial dates. Each column is labelled with an investment start date (31/12/2010, 31/12/2011, etc.), and within each column is displayed in descending order the performance in euros of markets. Each market is consistently represented by the same colour to make underlying trends easily identifiable.

Every investment start date has provided positive results across all stock indices. Not only are the performances generally positive, but in the vast majority of cases, they are extremely satisfactory.

Upon reviewing the table, it is evident that the US market has had an uncontested dominance over the longer investment periods, while some European markets (especially Italy and Spain) perform better over shorter periods.

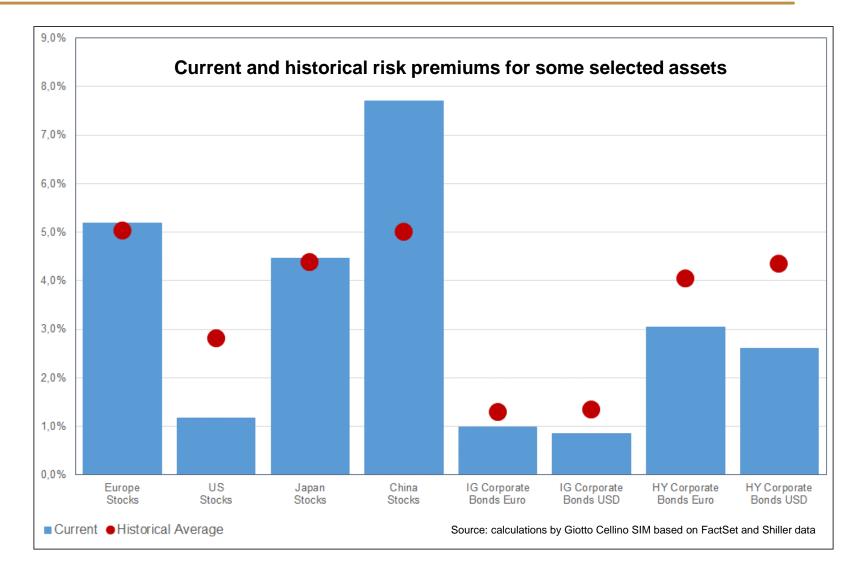
It is extremely rare to observe such consistently positive results, both over the long and short periods, as those presented in the table.

Is the significant and widespread stock market rally setting the stage for the start of a prolonged phase of modest equity returns, especially in the US?

Let us find an answer to this question in stock market fundamentals.



### Some Ideas for 2025 (and Beyond)





#### Some Ideas for 2025 (and Beyond)

In the graph on the previous slide, each bar represents the current risk premium for a specific asset class, while the red dots indicate the historical average. As you can see, all the bonds considered - both Euro and US corporate bonds, whether investment grade or high yield - are offering a risk premium below their historical averages.

# Similarly, US stocks are positioned to deliver a dramatically lower risk premium compared to their historical levels.

The graph suggests that investors may not be receiving adequate compensation for the risks they are taking today, especially when compared to the past.

This is true for many asset classes, as we have seen, however, Japanese stocks are positioned to deliver returns in line with historical averages, while European stocks appear slightly undervalued.

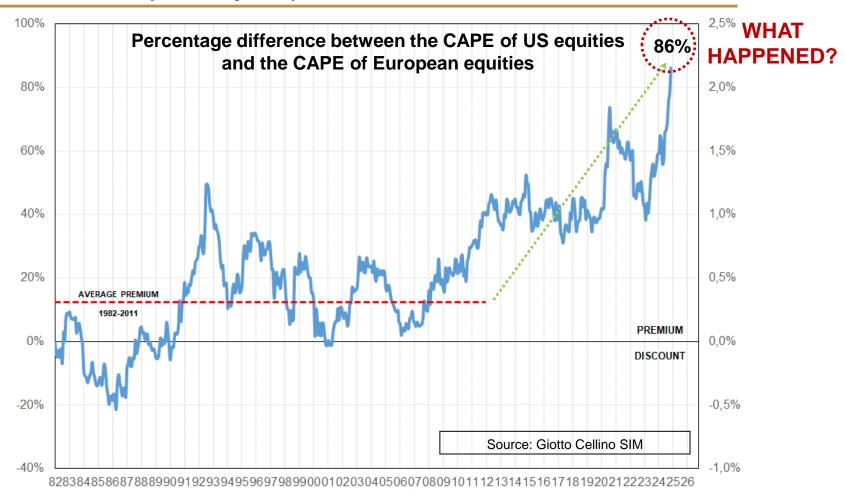
One of the most prominent cases of undervaluation is in Chinese stocks, but this should be assessed with caution, taking into account the significant geopolitical risks, which somewhat reduce the relevance of this opportunity: **investors today must consider such risks before making decisions based solely on price**.

In summary, the year begins with expected returns on risky assets generally falling short of what would adequately compensate investors, with only a few notable exceptions.

On the other hand, the risk-free world offers little comfort for euro-based investors, as the real yield on the 10-year Bund is barely above zero. This leads to a clear takeaway, or, perhaps, a necessity: to continue favoring risky assets, but with heightened caution and close attention to potential trend reversals.



Some Ideas for 2025 (and Beyond)



Between 1982 and 2011, US equities traded, on average, at a 12.4% premium to European equities in terms of CAPE. For three decades, this premium fluctuated around the average, which also coincided with the median. However, since 2012, the US premium has stabilized at around 40%, and instead of reverting to historical levels, it has surged dramatically.



For decades, investors have deemed a "modest" premium of 12.4% sufficient to account for the United States' superiority, which can be attributed to its economic growth, technological innovation, and military dominance. However, in recent years, investors have shown a growing willingness to pay significantly more.

#### Why is this?

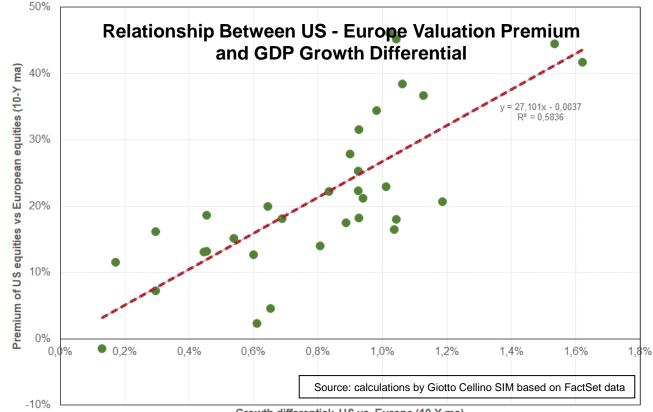
#### What fundamental changes over the past 15 years justify this shift?

Two key drivers have emerged to explain this shift:

- European Political Instability: The Eurozone sovereign debt crisis marked a turning point. Since then, Europe has struggled with political fragmentation, culminating in 2024 with crises in Germany and France. Unlike 2011, when instability was confined to weaker economies, today's challenges affect even the continent's strongest nations.
- Structural Industry Dependence: Europe's reliance on mature and declining industries, such as automotive manufacturing, contrasts starkly with the US dominance in technology and innovation-driven sectors. This structural disadvantage has weighed heavily on European valuations.



#### Some Ideas for 2025 (and Beyond)



Growth differential: US vs. Europe (10-Y ma)

The relationship between the US - Europe valuation premium and the GDP growth differential is statistically significant and suggests a new equilibrium premium of approximately 40%, assuming that the future GDP growth differential stabilizes at 1.5% in favor of the US economy, an assumption that I believe to be quite conservative. A 40% equilibrium premium is significantly lower than the current premium. **This disparity could lead to a scenario where European equities outperform as relative valuations return to more sustainable levels**.



#### In 2025

- In the US strong economic growth and confidence in Donald Trump's actions will continue to support the stock market rally, while European equities could benefit from ECB support and exogenous events, such as the end of the war in Ukraine.
- Investors should maintain a preference for risky assets, but with increased caution and vigilance for potential trend reversals.
- The current bull market phase is driven by confidence in the innovative capabilities of the US, therefore it is unlikely that European equities will outperform in the short term, despite the extraordinary relative undervaluation we have observed.

#### In the long run

- Warning: Many assets are positioned to deliver lower risk premium compared to their historical levels.
- Normalization of relative valuations between US and European equities may take time, but it could accelerate when the bull market phase ends and markets begin to correct.



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